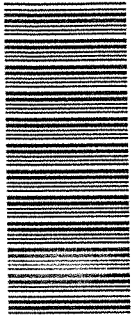


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higher education & training

Department:
Higher Education and Training
REPUBLIC OF SOUTH AFRICA

N440(E)(N17)H
NOVEMBER EXAMINATION

NATIONAL CERTIFICATE

**ENTREPRENEURSHIP AND BUSINESS
MANAGEMENT N5**

(First Paper)

(4090315)

17 November 2014 (X-Paper)

09:00–09:30

This question paper consists of 4 pages and an answer sheet of 2 pages.

DEPARTMENT OF HIGHER EDUCATION AND TRAINING
REPUBLIC OF SOUTH AFRICA
NATIONAL CERTIFICATE
ENTREPRENEURSHIP AND BUSINESS MANAGEMENT N5
(First Paper)
TIME: 30 MINUTES
MARKS: 50

INSTRUCTIONS AND INFORMATION

1. Answer ALL the questions.
 2. Read ALL the questions carefully.
 3. SECTION A is compulsory and must be answered by ALL the candidates.
 4. Write your EXAMINATION NUMBER in the boxes, at the top of each ANSWER SHEET.
 5. Number the answers according to the numbering system used in this question paper.
 6. Write neatly and legibly.
-

SECTION A (COMPULSORY)**QUESTION 1**

- 1.1 A business has social responsibility towards four different interest groups.
Name the FOUR groups. (4 × 2) (8)
- 1.2 As individuals we have four personal areas we can concentrate on to improve our level of motivation.
Name the FOUR areas. (4 × 2) (8)
- 1.3 List FOUR external environments that have an indirect impact on a business and which need to be monitored on an ongoing basis. (4 × 2) (8)
- 1.4 Selection tests may be done before or after an interview.
Name FOUR different types of tests that can be used for this purpose. (4 × 2) (8)
- [32]**

QUESTION 2

Complete the following sentences by using the words given in the list below. Write only the word(s) next to the question number (2.1–2.9) in the ANSWER BOOK on the attached ANSWER SHEET.

operational; induction; ethics; function; organising; people; sales;
job specification; expert

- 2.1 Which budget would determine the amount of stock that a business needs to carry?
- 2.2 Superior technical knowledge which gives an individual power to influence or to delegate is called ... power.
- 2.3 When a business is organised according to specific areas within traditional business practice, then the business is departmentalised according to ...
- 2.4 When a manager strategically takes a large activity, breaks down the responsibility into smaller activities and delegates the instructions to different sets of workers in a planned sequence, we call this ...
- 2.5 A business's most important asset(s) is/are ...
- 2.6 Decisions about the daily activities of a business are called ...
- 2.7 A process through which new employees are introduced to their job environment is called ...

2.8 A ... indicates the human skills and experience necessary for performing a the certain job effectively.

2.9 To do your work with pride, integrity and professionalism.

(9 × 2) [18]

TOTAL SECTION A: 50

BUSINESS STUDIES

ANSWER BOOK

EXAMINATION NUMBER:

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1.1 _____

(4 × 2) (8)

1.2 _____

(4 × 2) (8)

1.3 _____

(4 × 2) (8)

1.4 _____

(4 × 2) (8)

[32]

BUSINESS STUDIES

ANSWER BOOK

EXAMINATION NUMBER:

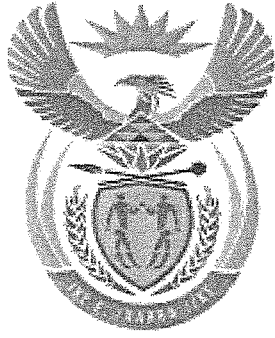
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- 2.1 _____
- 2.2 _____
- 2.3 _____
- 2.4 _____
- 2.5 _____
- 2.6 _____
- 2.7 _____
- 2.8 _____
- 2.9 _____

BUSINESS STUDIES

(9 × 2) [18]

TOTAL SECTION A: 50



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MARKING GUIDELINE

NATIONAL CERTIFICATE

NOVEMBER EXAMINATION

**ENTREPRENEURSHIP AND BUSINESS
MANAGEMENT N5**

17 NOVEMBER 2014

This marking guideline consists of 2 pages.

SECTION A (COMPULSORY)**QUESTION 1**

- | | | | |
|-----|--|-------------|-------------|
| 1.1 | <ul style="list-style-type: none">• Workers• Clients• Environment• Community | (4 × 2) | (8) |
| 1.2 | <ul style="list-style-type: none">• Physical• Mental• Spiritual• Social | (4 × 2) | (8) |
| 1.3 | <ul style="list-style-type: none">• Economy• Political forces• Cultural forces• Environmental forces• International forces | (Any 4 × 2) | (8) |
| 1.4 | <ul style="list-style-type: none">• Aptitude test• Trade test• Personality• Interest | (4 × 2) | (8) |
| | | | [32] |

QUESTION 2

- | | | | |
|-----|-------------------|---------|-------------|
| 2.1 | Sales | | |
| 2.2 | Expert | | |
| 2.3 | Function | | |
| 2.4 | Organising | | |
| 2.5 | People | | |
| 2.6 | Operational | | |
| 2.7 | Induction | | |
| 2.8 | Job specification | | |
| 2.9 | Ethics | | |
| | | (9 × 2) | [18] |

TOTAL SECTION A: 50